

Module 6

Making Your Dreams Reality

Meaningful Specifics contained in the *Making Your Dreams Reality* video.

- Dreams become reality when you set forth a plan with due dates.
- What goals will you need to complete on the way to your dreams?
- Write down the tasks that must be done to complete these goals.
- Add a time and date for the completion of tasks and goals.
- Begin doing the tasks, one by one, to take the steps that will allow you to accomplish your goals.
- Ask yourself daily, "What did I do today that moved me toward my goals?"
- Goals should be S.M.A.R.T (Specific, Measurable, Attainable, Realistic, Timely)
- Post your goals where you will see them daily.

Worksheet

Making your dreams reality can happen once you have set timelines and created a plan that outlines how you are going to accomplish your dreams. The next step is to create and follow a 90-Day Plan. In the Welcome to Max video we have included a 90-Day Plan worksheet that walks you through what to do in your first 90 days with Max.

Now it's time to set your goals and tasks so that your dreams become reality. Write down the dreams you wrote on the Your Personal Why worksheet.

Write down the goals and tasks that must be done in order to realize each dream.

Dream 1:

1. Goal:

Tasks:

- 1.
- 2.
- 3.

2. Goal:

Tasks:

- 1.
- 2.
- 3.

3. Goal:

Tasks:

- 1.
- 2.
- 3.

Dream 2:

1. Goal:

Tasks:

- 1.
- 2.
- 3.

2. Goal:

Tasks:

- 1.
- 2.
- 3.

3. Goal:

Tasks:

- 1.
- 2.
- 3.

Dream 3:

1. Goal:

Tasks:

- 1.
- 2.
- 3.

2. Goal:

Tasks:

- 1.
- 2.
- 3.

3. Goal:

Tasks:

- 1.
- 2.
- 3.

Tips for success:

- Create realistic timelines for each task and goal.
- You may find there are more tasks than you initially thought to accomplish a goal—don't worry. Keep focused on your **dreams** and your **why**.
- Track your activities on the Max Daily Activity Chart.
- Ask for help when you need it.

Max Daily Activity Chart

As a new Associate the majority of your time will be spent on prospecting and adding people to your prospect list. The Max Daily Activity Chart lists specific daily activities that all successful Max Associates do. Contact your mentor and set your weekly goals for each of the activities listed based on how much time you are able to commit each day. At the end of each day, write down on the Max Activity Chart the exact activities you did. This will help you see your successes and where you may need additional help. Make extra copies of the Max Daily Activity Chart to track your activities weekly.

	Sun	Mon	Tue	Wed	Thur	Fri	Sat
# New Calls							
# New PeopleTalked To							
#1st Invitation to a Tool							
# Follow Up Calls							
# Follow Up Calls w Conversation							
# 2nd Invitation							
# 3 Way Calls							
# People Showed The Game Plan							
Prospect Meeting							
# Of Guests At Event							
# New People Trying Product							
# New Customers							
# New Associates							
# Professional Packs							
# Premiere Packs							
# New Customers							
Payleg Volume?							
Time spent on Team Support, Admin, Learning,Other							