

Module 1

Welcome to Max

Max International® is in the life changing business. We do this with our patented proprietary products and wealth creating compensation plan. Together with our leaders we have created a training platform that will help you reach whatever level of success you are committed to achieving. Move through each training module by watching the video and downloading the corresponding worksheets. These fourteen New Associate Training Modules teach you the foundational skills that will build your business. In the worksheets you will find meaningful specifics from the video and pertinent activities to help you comprehend, practice, and begin using the skills taught in that training module. As soon as you watch each video and complete each worksheet, you should contact your sponsor, who is your mentor, to ask for any clarifications or to share what you wrote on your worksheet. Everything you are about to learn is proven to help you be successful. Our goal is to help you reach the Bronze level and these modules are the foundational blocks that will get you there and beyond.

Meaningful Specifics contained in the *Welcome to Max video.*

- Dr. Herbert T. Nagasawa is the inventor of RiboCeine® and is a highly respected scientist and medicinal chemist.
- RiboCeine® is a patented proprietary compound that is impacting the health of people worldwide.
- As a Max Associate you have a license to represent this patented proprietary science.
- Working through the Max training platform will help you succeed.
- This New Associate Training will guide you to whatever level of success you desire.
- Your future is worth your personal commitment to it.
- Do something every day that moves you toward your dreams.

Worksheet

90-Day Plan

The next 90 days are critical to your success. Knowing how to build a successful Max business will require that you be teachable and willing to do everything asked of you in the New Associate Training. We have created a 90-Day Plan that will lead you step-by-step through the training and will break it down to simple activities. How quickly you move through the training is up to you, as is your desire to make success happen quickly. To get started download the 90-Day Plan.

The Duplication Cycle—Your Key to Success

There are four core activities that drive duplication at Max: Prospecting; Inviting; Follow Up; and Trust. You will learn these four essential activities, and the principles that support them, throughout this New Associate Training. As you build relationships you must establish trust. Prospects will not share their needs, accept your invitations, or partner with you at Max unless you develop trust with them.



- Prospecting allows you to meet new people, learn more about everyone on your list, and uncover what their needs are.
- Inviting is when you connect the need that a prospect has expressed with a tool that informs them why Max represents a solution.
- Follow Up is when you continue building a relationship based on trust while assessing where your prospect is on their journey toward full engagement with Max.
- You repeat this cycle as often as needed. The goal is to build a trusting, long-term relationship with your prospect which will lead them to becoming either an Associate or a Preferred Customer.

Get Connected to Max

Keeping informed about what's going on in the Max world is easy and will take you just a few minutes to connect to us via social media. You can find us on Facebook, YouTube, and on our company blog. Connect with us today and begin receiving updates that will inform and inspire you!

- Like us on Facebook to begin seeing all our posts—[livemax.glutathione](https://www.facebook.com/livemax.glutathione)

- Subscribe to our YouTube Channel and be notified when we upload new videos—
livemax.glutathione
- Follow us on Twitter and in just 140 characters learn how Max can transform your life—
@maxintl.
- Subscribe to our Max blog and begin receiving company updates and breaking news—
livemax.com/blog
- Contact Max's Customer Care in your market. They can help you in a variety of ways such as answering questions, placing orders, and enrolling Associates and Preferred Customers. Go to mymaxoffice.com and click on Contact at the bottom and the website to locate your country's corporate office and Customer Care phone number in your market

Get Connected to Your Team

Your sponsor and your upline, the Associates above your sponsor, are here to help you every step of the way. Write down their contact information and keep that information in your cell phone or in a place you can access anytime you need help or want to practice the skills taught in the New Associate Training.

Your Sponsor's Name: _____

Phone: _____

Email address: _____

Address: _____

City: _____

State: _____

Zip: _____

Key Upline Name: _____

Phone: _____

Email address: _____

Key Upline Name: _____

Phone: _____

Email address: _____

Key Upline Name: _____

Phone: _____

Email address: _____